

The Rescue Mission Prospective Board Member Information Sheet

[to be completed by a current Board Member **PRIOR** to asking a Prospect to serve]

Name of prospective board member: Timothy A. Kuhnen

Home address: 7050 Carroll Road

City, State, Zip: Fort Wayne, IN 46818

Current position/role: Senior Business Relationship Manager

Employer/Organization: Wells Fargo Bank

Telephone: DAY: 260-602-2861 EVENING: 260-602-2861

Preferred E-Mail: Timothy.A.Kuhnen@wellsfargo.com

Board member making referral: Mark A Robison, Brotherhood Mutual Insurance

Special Skills

- | | |
|---|---|
| <input type="checkbox"/> Administration/Management | <input type="checkbox"/> Client Representative |
| <input type="checkbox"/> Entrepreneurship | <input type="checkbox"/> Financial Management |
| <input type="checkbox"/> Fundraising | <input type="checkbox"/> Government |
| <input type="checkbox"/> Healthcare | <input type="checkbox"/> Human Resources |
| <input type="checkbox"/> Law | <input type="checkbox"/> Leadership |
| <input type="checkbox"/> Marketing/Public Relations | <input type="checkbox"/> Ministry |
| <input type="checkbox"/> Multicultural | <input type="checkbox"/> Physical Plant [Contractor, Architect, Engineer, etc.] |
| <input type="checkbox"/> Public Speaking | <input type="checkbox"/> Real Estate |
| <input type="checkbox"/> Special Program FOCUS [Education, Health, Public Policy, Social Services, etc] | <input type="checkbox"/> Strategic Planning |
| <input type="checkbox"/> Technology | <input type="checkbox"/> Sales |
| <input type="checkbox"/> Other: _____ | |

Professional Background

- | | |
|--|--|
| <input type="checkbox"/> For-profit business | <input type="checkbox"/> Not-for-profit organization |
| <input type="checkbox"/> Government | <input type="checkbox"/> Other: _____ |

Other Affiliations, including Church/Fellowship: Pathway Community Church

Other Board Service: Leukemia and Lymphoma Society (2004-2011); Science Central (2013-Current)

Known Levels of Giving: Unknown but has been very generous with his time and resources for other organizations I have attended with him.

Why I Am Nominating This Person: Tim is a tremendous individual that has a heart to make a difference for Christ in Fort Wayne. He and his family practice their faith by volunteering and serving in many capacities. Tim is a banker that has great connections with other wealth sources in the community and would be a great director for the organization.

If you have a copy, please attach a resume or recent employment history

The Rescue Mission

Nominee for Board Member Information Sheet

[to be given to Nominee by Nominating Board Member and taken to get-acquainted lunch/time]

Name of Nominee for Board Member: Timothy A. Kuhnen_____

Home address: 7050 Carroll Rd. _____

City, State, Zip: Fort Wayne, IN 46818 _____

Current position/role: Senior Business Relationship Manager _____

Employer/Organization: Wells Fargo Bank _____

Telephone: DAY: 260-602-2861 _____ EVENING: 260-602-2861 _____

Preferred E-Mail:
Timothy.A.Kuhnen@wellsfargo.com _____

Board member making referral: Mark Robison _____

Special Skills

- | | |
|---|---|
| <input checked="" type="checkbox"/> Administration/Management | <input type="checkbox"/> Client Representative |
| <input type="checkbox"/> Entrepreneurship | <input checked="" type="checkbox"/> Financial Management |
| <input type="checkbox"/> Fundraising | <input type="checkbox"/> Government |
| <input type="checkbox"/> Healthcare | <input type="checkbox"/> Human Resources |
| <input type="checkbox"/> Law | <input checked="" type="checkbox"/> Leadership |
| <input checked="" type="checkbox"/> Marketing/Public Relations | <input type="checkbox"/> Ministry |
| <input type="checkbox"/> Multicultural | <input type="checkbox"/> Physical Plant [Contractor, Architect, Engineer, etc.] |
| <input type="checkbox"/> Public Speaking | <input type="checkbox"/> Real Estate |
| <input type="checkbox"/> Special Program FOCUS [Education, Health, Public Policy, Social Services, etc] | <input type="checkbox"/> Strategic Planning |
| <input type="checkbox"/> Technology | <input checked="" type="checkbox"/> Sales |
| <input type="checkbox"/> Other: _____ | |

Professional Background

- | | |
|---|--|
| <input checked="" type="checkbox"/> For-profit business | <input type="checkbox"/> Not-for-profit organization |
| <input type="checkbox"/> Government | <input type="checkbox"/> Other: _____ |

Other Affiliations, including Church/Fellowship: Member of Pathway Community Church _____

Other Board Service: Leukemia and Lymphoma Society 2004-2011; Science Central 2013-Current_

Why I would like to serve on The Rescue Mission Board of Directors: The Rescue Mission is an organization that I have been familiar with for a few years. I currently serve on the board for Science Central, however I am currently looking for a board opportunity with an organization that I am more passionate about. Given my place in life (married with three young children), my heart is really pulling me to give my time and energy to an organization that is focused on helping underprivileged or sick children. Through Charis House, The Rescue Mission meets what I am looking for within a Board position._

Please attach a resume or recent employment history.

9/20/2012 – Approved BoD. Rev. 9/27/12 - NoFW

TIMOTHY KUHNEN

7050 Carroll Rd, Fort Wayne, IN 46818 • (260) 602-2861 • timkuhnen@yahoo.com

STRATEGIC PLANNING, PORTFOLIO AND RELATIONSHIP MANAGEMENT, COMMERCIAL LENDING

- **Results-oriented professional** with a proven track record of building and relationships and strategic planning.
- **Strong integrity and tenacity** paired with superior passion and creative-thinking skills.

SKILLS

<i>Strategic Financial Planning</i>	<i>Client Account Management</i>	<i>Data Integrity</i>
<i>Budgeting Expertise</i>	<i>Negotiations Expert</i>	<i>Process Improvement</i>
<i>Leadership/Communication Skills</i>	<i>Active Listening</i>	<i>Strong Communication</i>
<i>Self-motivated</i>	<i>Small Business Development</i>	<i>Customer-oriented</i>

PROFESSIONAL EXPERIENCE

WELLS FARGO BANK, N.A. – Fort Wayne, IN

Vice President, Senior Relationship Manager, Current

Responsible for overseeing one of the top revenue producing portfolios in the Indiana and Ohio market as well as generating new client relationships. Provide sound, strategic, financial advice to my customers to help them develop and achieve both short and long-term financial goals.

FIRST FINANCIAL BANK – Fort Wayne, IN

Vice President, Commercial Lending, 2013 – 2014

Responsible for establishing a new market for First Financial Bank in the Fort Wayne, In. area by attracting and retaining new clients to the bank. Assisted in developing the brand, selecting banking center sites and recruiting new employees. Analyzed financial information obtained from clients to determine strategies for meeting clients' financial objectives. Reviewed clients' accounts and results regularly to determine whether economic developments or financial performance indicated a need for a revision to their strategic financial plan.

Key Results:

- Top 20 in loan production for the entire bank in First Quarter 2014
- Established 4 brand new customer relationships in First Quarter 2014

TOWER FINANCIAL CORP – Fort Wayne, IN

Vice President, Business Relationship Manager, 2011 - 2013

Managed a customer portfolio in excess of \$50,000,000, consisting of approximately 50 customers with a high level of focus on commercial and industrial corporations including manufacturers, professional corporations, commercial construction and wholesalers. Communicated regularly with management regarding portfolio performance and new loan transaction quality. Provided financial analysis reports of commercial real estate, borrower's financial statements, lease reviews and market research.

Key Results:

- Generated over \$20,000,000 in new loan production in both 2012 and 2013.
- Established over 15 brand new commercial relationships to the Bank.
- Worked directly with businesses consisting of revenues from \$2,000,000 - \$100,000,000 to determine sound financial strategies to help them achieve their long term financial goals.

WELLS FARGO BANK, N.A. – Fort Wayne, IN

Assistant Vice President, Business Relationship Manager, 2006 - 2011

Managed a diverse portfolio of commercial relationships with duties including loan production, maintaining deposit relationships and securing new business relationships. Offered solutions to customers and prospects through referrals from many different lines of business including, equipment finance, institutional trust and brokerage, practice finance, SBA, wealth management group and home mortgage.

Key Results:

- Graduate of Wells Fargo's College of Commercial Credit.
- Grew loan portfolio from less than \$5,000,000 to over \$30,000,000.

THREE RIVERS FEDERAL CREDIT UNION – Fort Wayne, IN

Branch Sales Manager, 1996 – 2006

Analyzed applicants' financial status, credit and property evaluation to determine feasibility of granting loans. Actively recruited, oversaw training and completed performance reviews for branch employees. Other areas of experience within the Credit Union include Card Services and Consumer Collections.

Key Results:

- Motivated and directed a team of 8 individuals to consistently achieve their personal and team goals.
- Helped train and develop 6 other branch managers for the credit union.
- Broke the company record for In-store branch lending in a single month with over \$400,000 in new loan production.

EDUCATION

INDIANA UNIVERSITY– FORT WAYNE, IN

Masters of Business Administration - 2007

INDIANA UNIVERSITY– FORT WAYNE, IN

Bachelor of Science - 2000

OF NOTE

Community Involvement:

- Leukemia and Lymphoma Society Board Member from 2005-2012
- Science Central Board Member 2013 - Current
- Graduate of Leadership Fort Wayne - 2013